

WHAT TO LOOK FOR IN A NEW FURNACE

IT MAY BE TIME TO BUY A NEW FURNACE IF YOUR:

- Unit is over 15 years old.
- Furnace uses a pilot light.
- Repair costs are half the price of a new furnace.
- Energy bills have increased over time.
- Temperatures are uneven.



If it has been a while since you've bought a furnace (or your first time), then you'll be pleasantly surprised by the energy-saving options available in today's furnaces.

1 HIGH-EFFICIENCY UNITS GIVE YOU MORE SAVINGS AND COMFORT IN THE LONG RUN

A high efficiency furnace will generally cost more to install, but will save about 15% of the heating bill every single month as compared to a standard unit (and a whole lot more than your old furnace).

Always look for the Annual Fuel Utilization Efficiency (AFUE) score to get the best heat delivery and lowest energy costs for your home. The higher the score, the more efficient the furnace--and the lower your utility bills.

Buying Tip: Ask your furnace dealer to show you a comparison of the differences in purchase cost and operating cost before making a purchase decision. (We love helping our customers save money!)

2 BIGGER ISN'T ALWAYS BETTER AND SMALLER ISN'T NECESSARILY CHEAPER

If the furnace is too small it won't keep the house at the desired temperature when it is cold outside. If the furnace is too big it heats the house too quickly and then shuts off. This results in hot and cold swings in temperature in the house. A properly sized furnace gives you the best comfort and efficiency.

To properly determine the correct size for a furnace, the dealer should do a heat loss calculation in your home, which takes into account the size, design and construction of your home. (This is sometimes called a Manual J calculation.)

This is the only way to get the proper fit for your furnace and give you years of comfort and energy savings.

Buying Tip: Make sure your dealer does a heat loss calculation in your home. If this service isn't offered, find another dealer. (We start with this step!)

3 CHECK THE DECIBEL LEVEL OF YOUR NEW FURNACE TO INSURE QUIET OPERATION

How loud is the furnace when it cycles on? How loud is the blower? Find out these details before the furnace is installed in your home and interrupting your sleep. A two-stage furnace functions at low speed for much of the time, keeping you consistently warm and without loud on/off cycling.

Buying Tip: Know what various decibel levels equate to and measure against your new unit. For instance, a normal conversation is 60, a lawn mower is 90, and a rock concert is 120. (Our quietest unit is equal to a babbling brook!)

4 LOOK FOR A PROGRAMMABLE THERMOSTAT

Does your current furnace have a rotary temperature dial? If so, then you'll be pleasantly surprised by the sophisticated options that make it possible to maximize your furnace's performance and save money.

Buying Tip: Look for a programmable thermostat. (We teach you how to use yours right after installation so you'll save money from day one.)

5 KNOW THE 60/40 RULE WHEN IT COMES TO INSTALLATION

The largest variable in the long-term reliability of your furnace is installation. Rely 40% on your brand choice, and 60% on the quality of your contractor.

Buying Tip: Ask if the technicians are NATE-certified and look for customer reviews on HomeStars, Canada's largest home service rating service. (We're proud of our NATE certifications and 9.8/10 rating on HomeStars! And our top reviews even make us blush a little.)

DISCOVER YOUR HOME'S HEAT LOSS CALCULATION DURING OUR NO-PRESSURE, IN-HOME CONSULTATION. THEN YOU'LL BE READY TO PICK THE PERFECT FURNACE FOR YOUR HOME.

CALL US AT [905-307-2988](tel:905-307-2988) OR [CLICK HERE TO SCHEDULE ONLINE](#).